



Annual General Meeting 2023/24

19 March 2025

Agenda

- **Chair's report - review of July 2023-June 2024**
 - The Board
 - Membership
 - Training & Professional Development
 - Events
 - Finance Summary
- **Annual General Meeting Resolutions**
 - Report and Accounts
 - Election/Re-election of Board Members



PLG Board

Name	Role	Company
Andrew Dean*	Chair	Director, Present Value
Daniel Thomas*	Vice-Chair	CEO, Covestus Healthcare Ltd
Kay Tait*	Company Secretary	Executive Director, Transactions, AstraZeneca
Bethan Jacobs	Treasurer	Citizens Advice Bureau
Keith Buchanan Smith	Board Member	Course Director, PLG
Toby Richardson	Board Member	Senior Director, Early Innovation Partnering, J & J Innovation
Frances Stocks Allen	Board Member	Partner, Healthcare & Lifesciences, Cooley LLP
Adrian Toutoungi	Board Member	Partner, Taylor Wessing
Campbell Wilson*	Board Member	Director, Wilson BioPharm Consulting
Adam Collins		PLG Administration, NGA

* Company Director

PLG Board– New Board Members

- Actively seeking new Board Members
- Several Applications received
- To be discussed at the next Board meeting

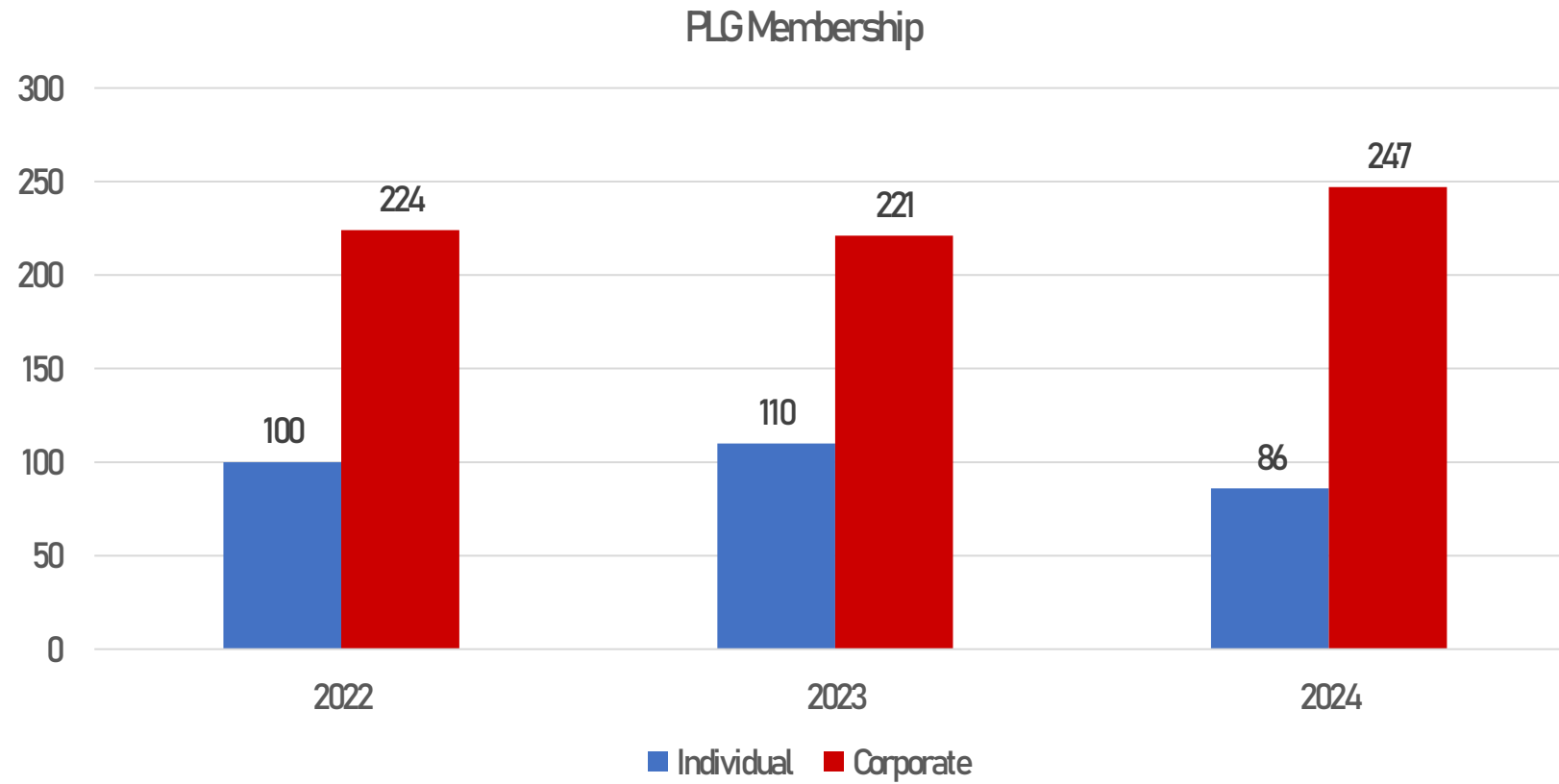


Membership Numbers

- Total membership 333 as at 1 December 2024
- Individual Members total 86
- Corporate Membership total 247

Company	Members	Company	Members
Advanz	6	Grünenthal	7
Arnold & Porter	7	GSK	46
Aspire Pharma	9	HGF	5
AstraZeneca	26	King's College London	15
Chugai Pharma Europe	4	LifeArc	23
CNX Therapeutics	4	Nordic Pharma	8
Consilient Health	6	Rosemont Pharmaceuticals	14
Cooley (UK) LLP	6	Shionogi	4
Covington & Burling LLP	12	Taylor Wessing LLP	10
Ethypharm	8	The Institute of Cancer Research	17
Greenberg Traurig LLP	10		

Membership Numbers



Membership Fees

- Individual Membership fee > increased by £20 to £295 for 2024/25
- Multiple members from same company
 - 2 members - £525 per year
 - 3 members - £780 per year
- Corporate Membership fee (4+ members) > increased by £25 to £1,000 for 2024/25
- Academic Individual Membership fee > £140
- Academic Corporate Membership fee > £475



Professional Development



Introduction to Healthcare Business Development & Licensing Course

- The ITC is held twice a year
- Face to face training
- Covering key aspects of licensing and business development



Dr Keith Buchannon Smith
Course Director

Join the industry gold standard Introductory Training course
Attended by 1,000 BD executives over 20 years
Delivered by a faculty of experienced business development practitioners

Introduction to Healthcare Business Development

Location - London
Wednesday 20 - Friday 22 November 2024
PLG Members £1,830+VAT Non-Members £2,080+VAT

Designed by the PLG, the Professional Association for Business Development personnel, to provide an introduction for executives working either directly or in close liaison with Business Development.

An intensive training course:
- 3 full days
- Follow key steps of the Business Development process
- 10 essential topics delivered by industry professionals
- Develop best practice through interactive case study
- Comprehensive course documentation is included

Delegate comments:
"Thank you for keeping it small it was great that it was so interactive."
"Case study - a great way to pull everything together, really enjoyed it."
"The speakers were so approachable and open to discussion."
"For me the course offered all the elements I was hoping for."
"Alliance management - Loved it, Keith is amazing."
"Perfect setup to dive deeper into BD&L."

[Learn More](#)

plg-group.com

PLG
19th Nov 2024
10:00 - 12:00



Professional Development



1,661

Professional Development Delegates



Marketing


Improved materials and branding across all PLG activities:

- Training
 - Regular mailshot marketing
 - Brochure with details of professional development pathway across all levels of PLG training
- UK Website
 - Continuous updates
 - Previous journal issues available
 - Event presentations uploaded
 - Coming Soon – New Website, currently in testing phase
- Members
 - Wider use of LinkedIn (private PLG group and PLG company page) to increase profile and awareness of events to membership
 - IPLS Community Platform introduced

PLG 2024 Member Events

Smart Exits

Preparing a lifescience business for sale






Post Acquisition Integration

PLG Spring Workshop & Networking Reception
 Tuesday 23rd April 2024
 4.30pm-8.30pm
 Condor House, 5-10 St. Paul's Churchyard,
 London EC4M 8AL

Members: F.o.C Guests £50

In association with:

Spring Meeting
 24 April
 Hosted by Morgan Lewis



REGISTER NOW

The Board of the Pharmaceutical Licensing Group cordially invite our members and friends to a special celebratory dinner marking our 40th anniversary

PLG 40th Anniversary Dinner

Date Thursday 27th June 2024
Time 18:30 -12:30
Location Skylon, Royal Festival Hall, London
Tickets £220 Members
 £260 Guests

Table bookings available, please contact Adam Collins
 admin@plg-uk.com

Special Guest Speaker
 Professor Sir Jonathan Van-Tam MBE




PLG PHARMACEUTICAL LICENSING GROUP
 www.plg-group.com

SKYLON
 www.skylon-restaurant.co.uk

PLG 40 Anniversary
 27 June
 Held at Skylon, London



PLG PHARMACEUTICAL LICENSING GROUP

Join us after the summer break for the PLG Autumn workshops and networking reception on Thursday 26 September. Kindly hosted by Covington, the event features presentations focused on 'Digital transformation in life sciences and healthcare' followed by networking drinks from 6.30pm-8.30pm.

PLG Autumn Workshops & Networking Reception

Location - Covington, London
 Thursday 26th September 2024

PLG Members FoC
Non-Members £50

Register Now

4.30pm Registration - Tea, coffee and networking
 4.55pm Welcome & Introduction
 5.00pm **Digital Transformation in Pharmaceutical R&D, the Evinova story**
 Matt Bonham, Head of Digital Health, Evinova
 From beginning life as an R&D transformation program in 2018 through the evolution into a digital health organisation within AstraZeneca to the formation of Evinova, the AZ team behind Evinova has created value in partnership with AstraZeneca's R&D organisation. Through being science led and evidence based Evinova has delivered proven and published results demonstrating that it is possible to use digital solutions to accelerate clinical development, reduce development costs and improve outcomes. In this session, Evinova will describe how they've done this, what Evinova has learnt along the way, and what Evinova intends to do next.
 5.30pm **Artificial Intelligence in MHRA**
 Claire Harrison, Chief Digital & Technology Officer, MHRA
 An overview of the AI use-cases in progress within the organisation, along with the different types of AI currently being prototyped, as well as the supporting technologies and ways of working to enable AI innovation.
 6.00pm **AI in life sciences and healthcare**
 Sarah Cowlishaw, Partner, Covington
 Daniel Pavin, Partner, Covington
 In this session, lawyers in Covington's regulatory and life sciences transactions teams will discuss:
 - the evolving approach to regulation of AI in life sciences and healthcare
 - commercial risk areas and mitigation strategies when contracting for AI solutions
 6.30pm Networking Drinks Reception
 8.30pm Close

Event hosted by
COVINGTON






PLG PHARMACEUTICAL LICENSING GROUP

Autumn Meeting
 26 September
 Hosted by Covington



PLG Christmas Workshops & Networking Reception

Tuesday 3rd December 2024
 4.30pm - 8.30pm

Register

Cooley
 24th Floor
 22 Bishopsgate
 London EC2N 4BQ

Members: Free
 Non- Members: £50.00

Agenda

4.30pm **Registration**
 Tea, coffee and networking

4.55pm **Welcome & Introduction**

5.00pm **Workshops**

6.00pm **PLG Annual General Meeting**

6.30pm **Networking Reception**
 Christmas drinks and canapes

Kindly hosted by
Cooley

PLG PHARMACEUTICAL LICENSING GROUP

Pharmaceutical Licensing Group Ltd
 Unit E, The Courtyard Business Centre, Lonsome Lane, Reigate, Surrey RH2 7QT
 plg-group.com

Christmas Meeting
 3 December
 Hosted by Cooley

PLG 40th Anniversary Dinner



118
Attended



Event Sponsors



Johnson & Johnson



PLG 2024 International Events



ipls
18th IPLS Annual Conference

SAVE THE DATE

INTERNATIONAL LIFE SCIENCE NETWORKING
MALAGA
16TH - 18TH SEPTEMBER 2024

PLG PLCF PLCD ITALY HLG PLGS
SWISS HLG NPLG PLG CEE Life Sciences Partnering Contacts BHA



**Pre-CPHI
Networking Drinks Reception**
Monday 7th October 2024
1900-2200

The IPLS cordially invite members and guests to our ever popular pre CPHI Networking Drinks reception. Join us for drinks and a delicious buffet on the Diana Majestic's splendid terrace. An ideal event to catch up with friends and colleagues before the furore of CPHI.
Tutti benvenuti!

Early Bird Discount*
Members - €100+VAT
Guests - €120+VAT
*Expires 18th September 2024

REGISTER NOW

SHERATON
Diana Majestic, Milan
Sheraton Diana Majestic, Milan
Viale Piave, 42
Milan 20129
Italy

ipls

PLG Events 2024

Date		Event Name	Membership
Weds 6 – Fri 8 March		PLG Introduction to Healthcare Business Development Training Course Hosted by Arnold & Porter, London	Discount available for members
Wednesday 24 April		PLG Spring Workshop & Networking Reception Hosted by Morgan Lewis, London	Free for members
Thursday 27 June		PLG 40th Anniversary Dinner Skylon, London	Reduced rate for members
Mon 16 – Weds 18 September		IPLS Malaga 2024 Hotel NH Malaga, Spain	
Thursday 26 September		PLG Autumn Workshop & Networking Reception Hosted by Covington, London	Free for members
Monday 7 October		IPLS Pre-CPHI Networking Reception Sheraton Diana Majestic, Milan	
Weds 20 – Fri 22 November		PLG Introduction to Healthcare Business Development Training Course London	Discount available for members
Tuesday 3 December		PLG Christmas Workshop & Networking Reception Hosted by Cooley, London	Free for members

PLG Events 2025

Date		Event Name	Membership
Wednesday 5 – Friday 7 March		PLG Introduction to Healthcare Business Development Training Course Hosted by TaylorWessing	Discount available for members
Thursday 3 April		PLG Spring Workshop & Networking Reception Hosted by HaysMac, London	Free for members
Thursday 8 May		Learned Lunch – joint initiative with EMIG Weston Manor Hotel, Oxford	Discount available for members
Thursday 26 June		PLG Summer Workshop & Networking Reception Hosted by Arnold & Porter, London	Free for members
Monday 29 September – Wednesday 1 October		IPLS Berlin 2025 Hilton Berlin – event dinner held at Berlin TV Tower	Early booking rates available
TBC September		PLG Autumn Workshop & Networking Reception London	Free for members
Wednesday 8 – Friday 10 October		PLG Introduction to Healthcare Business Development Training Course London	Discount available for members
Monday 27 October		IPLS Pre-CPHI Networking Reception Frankfurt	Discount available for members
Tuesday 2 December		PLG Christmas Workshop & Networking Reception Hosted by Cooley, London	Free for members

PLG Events 2025- Quarterlies

Smart Exits
Preparing a life science business for sale

Post Acquisition Integration

PLG Spring Workshop & Networking Reception
Tuesday 23rd April 2025
4.30pm-8.30pm
Condon House, 5-10 St. Paul's Churchyard
London EC4M 8AL

PLG Members FOC **Guests £50**

Agenda

- 4.30pm Registration
- 4.35pm Welcome & Introduction
- 5.00pm Post Acquisition Integration
Adrian Sparks, Partner, Morgan Lewis
Robert Hutton, Partner, Morgan Lewis
- 5.45pm Integration: Design, execution and common milestones
Wanda Mitschke, Managing Director,
EoS Deal Advisory
- 6.30pm Networking Reception
- 8.30pm Close

Sponsors: Morgan Lewis, EoS, D&M Advisory, **PLG**

EU Pharma Regulation Reform
What gets swept up in 'reform'?

REFORM

PLG Autumn Workshops & Networking Reception
Thursday 26th September 2024

Location - Covington, London

PLG Members FOC
Non-Members £50

Register Now

Sponsors: Arnold & Porter, **PLG**

PLG Autumn Workshops & Networking Reception
Thursday 26th September 2024

Location - Covington, London

PLG Members FOC
Non-Members £50

Register Now

Sponsors: **PLG**, Covington

PLG Christmas Workshops & Networking Reception
Tuesday 5th December 2023
16.30-20.30

Cooley
34th Floor
25 Abchurch Lane
London EC4N 4BG

Members Free of Charge, Non-Members £100

Register

Agenda

- 16.30 Registration
- 16.50 Welcome & Introductions
- 17.00 Learning from Litigation & how to avoid disputes
Sasha Corbin & Emily Sewell, Partners, Cooley
- 17.30 UK, EU and US Antitrust Enforcement Trends
Caroline Hudson, Partner
- 18.00-20.30 Networking Reception
Christmas drinks and carolers

Kindly hosted by **Cooley** and **PLG**



PLG Events 2025- Webinar



LIVE WEBINAR **MARCH 27, 2025**
14:30-16:00 CET / 13:30-15:00 GMT
9.30-11.00am EST

USA & China - how the environment is changing & how this could impact deal-making



REGISTER HERE

Michael A. Margolis
Senior Managing Director
Head of Healthcare Investment Banking
Oppenheimer & Co. Inc.

Howard Chen
Managing Principal
Head of Services
MC & PI, IQVIA China

Join us for this live webinar hosted by Swiss HLG in collaboration with PLG UK. Fast changing times call for agile deal making strategies. Discover strategic insights on the future evolution of the US and China pharmaceutical markets and how this could impact deal-making.

www.swisshlg.com



PLG Events 2025-NEW



LEARNED LUNCH
NETWORKING & BUSINESS DEVELOPMENT PRINCIPLES

Kindly supported by
Vesale Wasbrough Vizards LLP

CORDIALLY INVITED
All involved with M&A, Partnerships & Licensing
C Suite, Owners, Directors, Partners, Investors,
Transaction Advisors

NETWORKING LUNCH
Every deal starts with a conversation
Make new contacts, mix with peer
companies, friends, colleagues

PROFESSIONAL DEVELOPMENT
Expert Educators
Delivering valuable content & advice

Thursday 8th May 2025
12.00: Tea & Coffee
12.30: Networking Lunch
14.00: Sarah Hanson
16.00: Close

Registration
EMIG & PLG Members: £250+VAT
Non Members: £300+VAT
Please click [Here](#) to Register

Weston Manor Hotel
Weston on the Green
Oxfordshire OX25 3QL



International Events 2025



ipls
19th IPLS Annual Conference

INTERNATIONAL
LIFE
SCIENCE
NETWORKING

BERLIN

29TH SEPT - 1ST OCT 2025

SAVE THE DATE

PLG PLCF PLCD ITALY HLG plgs SWISS HGT NPLG PLG CEE BHA

The poster features a night-time aerial view of Berlin, Germany, with the illuminated TV Tower (Fernsehturm) as the central focus. The city lights and the Spree river are visible in the foreground. The text is overlaid on a dark blue gradient background.

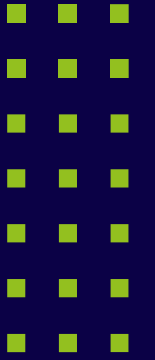


CPHI
Milan

2025 CPHI Frankfurt

28th - 30th October 2025 at
Frankfurt, Germany

The poster shows a group of seven people (six men and one woman) standing on a stage in front of a large blue screen displaying a molecular structure. They appear to be participating in a ribbon-cutting ceremony. The background is a dark green archway.



Financial Summary

- A loss of £5,949 for the year ended 30 June 2024
- Reserves stand at £165,732 as at 30 June 2024
- PLG remains financially secure to commit to 2025 and future events

Resolutions

PLG Annual General Meeting Resolutions